

BuzzFeed is looking for a **Senior Counsel/Assistant General Counsel of Legal and Business Affairs** (subject to experience), to join a team of attorneys dedicated to partnering with revenue and operation functions on the structuring, negotiation and execution of BuzzFeed's corporate and commercial transactions, across all BuzzFeed operations and locations. The ideal candidate can evaluate transactions in a way that balances needs, and mitigates risk while achieving the business end-goal, and will be a trusted and knowledgeable advisor to business leaders. This is not a fully-remote position, but will only occasionally require an in-office presence in our New York and/or LA office.

You will:

- Lead and coordinate the delivery of high-quality legal support for advertising sales, business development and other commercial transactions (including branded content, sponsorships, partnerships, and digital assets).
- Review, negotiate and draft complex media-buy, event services, sponsorship, and content-creation agreements.
- Work closely with business stakeholders to negotiate and draft out-licensing and merchandising agreements, tech transactions and product development agreements.
- Collaborate with key business stakeholders and legal team colleagues to support BuzzFeed's corporate transactional activities, including without limitation, mergers, acquisitions, joint ventures and strategic partnerships.
- Keep up to date with industry and regulatory changes in the media, advertising, technology and corporate law and securities spaces, and advise business stakeholders on these matters.

You have:

- JD degree, and active membership in any State Bar (NY or CA State Bar preferred), in good standing.
- 7+ years of legal experience as a transactional attorney (preferably including both law firm and in-house legal or business affairs experience in an ad agency, or media, entertainment or digital media company).
- Strong transactional negotiation and drafting skills and experiences, including in advertising sales, event services, sponsorship, and content-creation agreements, intellectual property licensing and digital media-related commercial transactions.
- Comprehensive knowledge of contract law and intellectual property rights, as well as a thorough understanding of current market licensing and distribution terms.
- Experience drafting and negotiating a wide variety of complex commercial agreements (e.g., licensing agreements, partnership agreements, technology agreements, etc.), and demonstrated skill at interpreting and providing advice to internal clients regarding rights, obligations, restrictions, and all other contractual provisions and financial aspects of commercial contracts.
- Ability to contribute to global commercial and IP licensing strategy, and counsel all levels of the organization on complex commercial matters and problems.
- Experience negotiating and drafting agreements typically required of a studio, streamer and/or network for original content productions across all media platforms (e.g., rights acquisition,

talent agreements, production services agreements, distribution agreements, and financing agreements) is a significant plus.

- Excellent drafting, negotiation, communication (written and verbal), interpersonal and organizational skills.
- Strategic mindset with sound and practical judgment, and high decision quality.
- Ability to work independently and under tight timelines and to plan, prioritize and organize multiple cross-functional tasks.
- Desire to work in a collaborative, fast-paced and engaging environment, with the ability to handle a high-volume workload with accurate execution.
- Willingness to tackle matters in and outside areas of expertise with a can-do, flexible attitude, understanding that no job is too big or too small.
- Proficiency in Word, Excel, PowerPoint and Gmail.
- Must have the legal right to work in the United States.
- English fluency is required.

Life at BuzzFeed

BuzzFeed strongly believes that the more diverse our team, the better our work will be. BuzzFeed is committed to equal opportunity employment and celebrates inclusion in all circumstances. As a BuzzFeed employee, you can expect:

- A supportive, inclusive atmosphere on a team that values your contributions
- Opportunities for growth and development via work experience and offerings from our in-house Learning Team
- Employee resource groups, frequent in-office events, volunteer opportunities, and more
- An attractive compensation package, including salary and equity
- A generous and well-rounded benefits program featuring PTO and unlimited sick time, comprehensive medical benefits, a family leave policy, access to mental health platforms, retirement plans, gym and wellness discounts, and much more
- No shortage of snacks and beverages!

BuzzFeed is the leading independent digital media and tech company delivering news and entertainment content to a global audience. We have offices in 19 cities around the world and more than 1500 employees including reporters, video producers, data scientists, engineers, brand strategists, and more. We value a culture of experimentation, teamwork, equality, humble confidence, and hard work (fused with fun). At BuzzFeed, you'll work with inspiring colleagues to build tools and create content that helps connect people all over the world.